

# 3M Xtract™ Clean Sanding Solutions

## Digital Toolkit

For 3M Authorized Distributors  
United States

June 2021



# Go for performance. Leave the dust behind.

Introducing the new 3M Xtract™ Cubitron™ II Net Disc 710W



Imagine a cleaner workspace, where sanding is virtually dust-free. With the new 3M Xtract™ Clean Sanding Solutions, performance and dust extraction don't compromise.

The 3M Xtract™ Cubitron™ II Net Disc 710W is our premium option for a variety of substrates including metal, wood, and composites.

The net backing combined with 3M Precision Shaped Grain technology produces a virtually dust-free sanding experience. Finish more parts per disc with less dust in the environment, boosting productivity without sacrificing dust extraction.



**Look for the unique hole pattern available only from 3M!**

- ▶ Up to 97% dust extraction
- ▶ Industry-leading cut-rate
- ▶ Designed to require less pressure



# Applications

## 3M Xtract™ Cubitron™ II Net Disc 710W

### Featured Applications

- Metal fabrication
- Primer sanding
- Gelcoat sanding
- Composite sanding
- Woodworking



### Key Markets

- Aerospace
- Marine
- Rail
- Woodworking
- Specialty Vehicle
- Automotive OEM



# Contents

This toolkit equips you with the information and material you need to deploy and activate to your customers. To help you in your navigation make sure you click the following icons within this package:



## Training and Technical Materials

- Product demonstration videos

## Selling Tools

- 3M Xtract™ Cross-Reference Guide for Distributor Sales Reps
- External sales presentation
- Random Orbital Sanding guide
- Sell sheets
- Literature

*If your team would like any of the assets within this toolkit co-branded, please reach out to your channel representative.*



**Learn more about 3M Abrasive Solutions here: [3M.com/Abrasives](https://www.3m.com/Abrasives)**

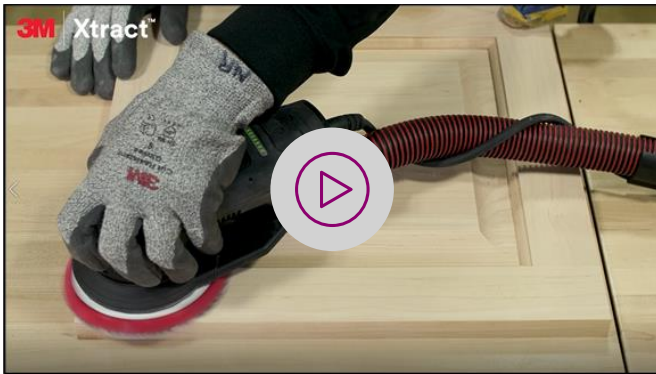




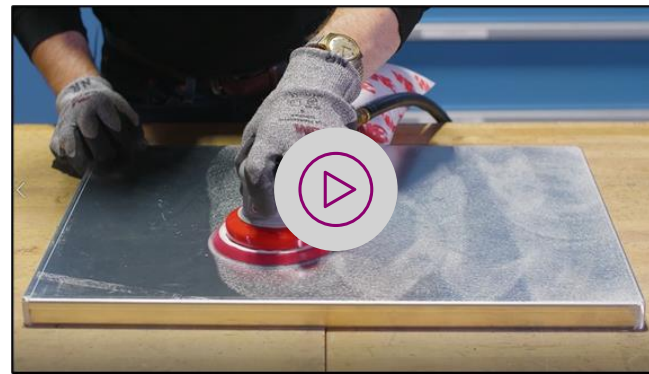
# Training and Technical Materials

# Training and Technical Materials

## Demo videos



**Application: Woodworking**



**Application: Metalworking**





**Application: Composites**

# Selling Tools

The background of the slide is an abstract composition of overlapping, semi-transparent triangles. The color palette consists of various shades of blue, from a deep navy to a vibrant cerulean, and shades of purple, ranging from a rich magenta to a lighter, dusty lavender. The triangles are arranged in a way that creates a sense of depth and movement, with some shapes appearing to be in the foreground and others receding into the background. The overall effect is a modern, geometric, and visually engaging pattern.

# Selling Tools

## 3M Xtract™ Cross-Reference Guide for Distributor Sales Reps

### 3M Xtract™ Cross-Reference Guide

| 3M Xtract™ Cubitron™ II Net Disc 710W |                 | Competitor  |            |                    |             |           |                    |
|---------------------------------------|-----------------|-------------|------------|--------------------|-------------|-----------|--------------------|
| 3M ID                                 | Description     | Mirka®      | Product ID | Norton®            | Product ID  | Klingspor | Product ID         |
| 7100249234                            | 80*, 8 in x NH  | Abranet Ace | AC-252-080 | —                  | —           | Klingnet  | KLINGNET080K-20000 |
|                                       |                 | Abranet     | BA-252-080 | —                  | —           | —         | —                  |
| 7100249235                            | 120*, 8 in x NH | Abranet Ace | AC-252-120 | —                  | —           | Klingnet  | KLINGNET120K-20000 |
|                                       |                 | Abranet     | BA-252-120 | —                  | —           | —         | —                  |
| 7100249237                            | 150*, 8 in x NH | Abranet Ace | AC-252-150 | —                  | —           | Klingnet  | KLINGNET150K-20000 |
|                                       |                 | Abranet     | BA-252-150 | —                  | —           | —         | —                  |
| 7100249238                            | 180*, 8 in x NH | Abranet Ace | AC-252-180 | —                  | —           | Klingnet  | KLINGNET180K-20000 |
|                                       |                 | Abranet     | BA-252-180 | —                  | —           | —         | —                  |
| 7100249810                            | 220*, 8 in x NH | Abranet Ace | AC-252-220 | —                  | —           | Klingnet  | KLINGNET220K-20000 |
|                                       |                 | Abranet     | BA-252-220 | —                  | —           | —         | —                  |
| 7100249811                            | 240*, 8 in x NH | Abranet Ace | AC-252-240 | —                  | —           | Klingnet  | KLINGNET240K-20000 |
|                                       |                 | Abranet     | BA-252-240 | —                  | —           | —         | —                  |
| 7100249819                            | 320*, 8 in x NH | Abranet Ace | AC-252-320 | —                  | —           | Klingnet  | KLINGNET320K-20000 |
|                                       |                 | Abranet     | BA-252-320 | —                  | —           | —         | —                  |
| 7100249502                            | 80*, 6 in x NH  | Abranet Ace | AC-241-080 | MeshPower™ Ceramic | 78072716847 | Klingnet  | KLINGNET080K-15000 |
|                                       |                 | Abranet     | BA-241-080 | —                  | —           | —         | —                  |
| 7100249503                            | 120*, 6 in x NH | Abranet Ace | AC-241-120 | MeshPower™ Ceramic | 78072716843 | Klingnet  | KLINGNET120K-15000 |
|                                       |                 | Abranet     | BA-241-120 | —                  | —           | —         | —                  |
| 7100249506                            | 150*, 6 in x NH | Abranet Ace | AC-241-150 | MeshPower™ Ceramic | 66261170640 | Klingnet  | KLINGNET150K-15000 |
|                                       |                 | Abranet     | BA-241-150 | —                  | —           | —         | —                  |
| 7100249506                            | 180*, 6 in x NH | Abranet Ace | AC-241-180 | MeshPower™ Ceramic | 78072716849 | Klingnet  | KLINGNET180K-15000 |
|                                       |                 | Abranet     | BA-241-180 | —                  | —           | —         | —                  |
| 7100249506                            | 220*, 6 in x NH | Abranet Ace | AC-241-220 | MeshPower™ Ceramic | 66261170642 | Klingnet  | KLINGNET220K-15000 |
|                                       |                 | Abranet     | BA-241-220 | —                  | —           | —         | —                  |



**General version**  
Excellent for digital use!

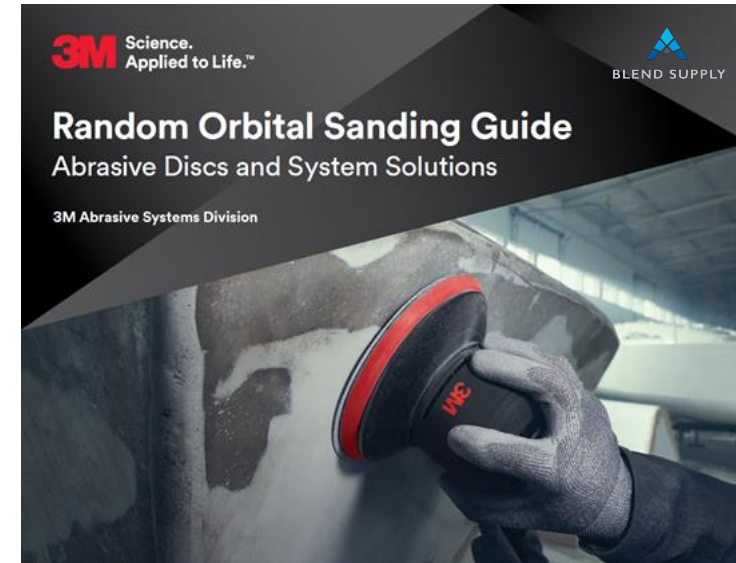


# Selling Tools

## Sales presentation and Random Orbital Sanding Guide



 Sales presentation for external use



 Random Orbital Sanding Guide









# Marketing and Advertising Assets



# Marketing and Advertising Assets

Product photography | 3M Xtract™ Cubitron™ II Net Disc 710W

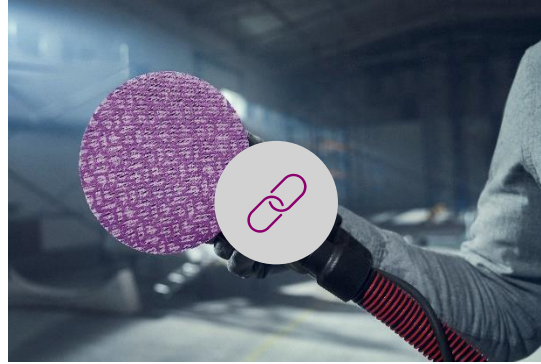


[View the collection](#)



# Marketing and Advertising Assets

## Application photography | General





# Marketing and Advertising Assets

## Application photography | Metal Substrate





# Marketing and Advertising Assets

## Application photography | Wood Substrate





# Marketing and Advertising Assets

## Application photography | Composite Substrate



# Thank you